

**Alberta Chicken Producers
2021-22**

	2019-20 Actual	2020-21 Budget	2020-21 Projection	2021-22 Budget	Notes
Per Diems - Board Members	147,524	164,800	170,600	176,500	Based on estimated number of meetings in 2022 and update to the CFC Per Diem rate
Benefits - Board Members	14,007	7,400	7,400	7,700	**
Salaries - Mgr & Staff	632,146	655,900	655,900	719,000	Reflects cost of living increase and hiring of staff person to replace project coordinator; position was put on hold in 2020 and 2021 due to COVID - plan to hire in 2022
Benefits - Mgr & Staff RRSPs	75,095	90,700	90,700	95,720	**
Benefits - Medical	48,786	49,400	49,400	55,000	**
Contract labour	43,562	49,000	49,000	47,000	
Professional Fees***	116,724	198,000	298,154	265,000	See note below
Learning & Devp	37,238	37,000	37,000	40,000	Includes Board Coaching & Development for 2022 and training for Directors and staff; adjusted for inflation
Mileage	24,264	48,900	29,000	48,900	Based on estimated meetings in 2022; Assumes vehicle travel returns to more normal frequency as we recover from COVID-19 and mileage rate increases in 2022
Hotel	16,044	41,000	20,000	41,000	Based on estimated meetings in 2022
Travel	21,198	30,000	19,000	38,000	Based on estimated meetings in 2022
Meals	40,092	60,000	30,000	61,000	Based on estimated meetings in 2022; assumes meetings return to in-person format throughout 2022
Public Relations	144,783	198,000	198,000	219,000	See Appendix 1; incl. \$26K for volunteers Honoraria & AGM Prizes for volunteers
Corporate Social Responsibility	10,000	45,000	45,000	50,000	See Appendix 2
Grants (Research)	78,836	145,000	116,400	145,000	Based on restructured funding for PIP (Poultry Innovation Partnership - the "re-vitalized" Poultry Research Centre) and funding for research projects
Dues & Registrations & Subscr.	47,439	65,000	65,000	67,000	Includes: Dues/Memberships for ILWG, CAP and AgSafe; Subscriptions to Canadian Poultry Magazine, Adobe Software
Diagnostic Expense	221,284	286,400	270,000	214,400	Transition to non-profit diagnostic lab at the University of Calgary took place April 1, 2021; 3-year funding agreement in place to March 30, 2024
Printing	13,007	18,000	18,000	18,000	
Supplies	49,718	55,000	55,000	48,000	
Courier & Postage	5,081	9,000	9,000	7,500	
Rental	35,500	29,500	29,500	32,500	Includes lease of photocopier and rentals for meetings; increase from 2021 as 2021 regional meetings were credited from 2020
Taxes & Licenses	36,636	39,000	39,000	42,000	Forecasted 6% increase in City taxes in 2022
Condo Fees	19,259	20,000	20,000	20,000	
Insurance	8,715	12,500	12,500	13,000	**
Repair & Maintenance	19,450	18,000	18,000	18,000	
Web, Internet & Computers	26,557	40,000	35,000	35,000	Relates to maintenance of ACP's website, server, computer hardware and software
Grower Program Maintenance*	268,030	338,900	204,480	204,500	No increase to costs for maintenance of Grower Program for AB and SK in 2022; will increase 2.5% annually in subsequent years; true cost to ACP with revenue from SK = \$135K
Telephone & Utilities	28,940	25,000	25,000	25,000	
Interest & Bank Charges	6,107	6,100	6,200	6,400	Includes payroll services and banking fees
Amortization Expense	71,334	76,000	76,000	76,000	
Bad Debts	-	-	-	-	
Gain or Loss on Assets	-	-	-	-	
Miscellaneous	157,160	-	-	-	CFC Over-marketing Penalty for A-154 & A-155 Audit Period paid in 2020 fiscal year
Refund of Levies Paid	-	-	-	-	
	-	-	-	-	
Total Expenses	2,464,514	2,858,500	2,698,234	2,836,120	
Normalized Expenses	2,307,354	2,858,500	2,630,234	2,768,120	Backing out CFC over-marketing penalty in 2020 and ILWG project expenses
	-	-	-	-	
Net Income	76,854	(143,460)	(17,146)	(45,385)	
Net Cash	148,188	(67,460)	58,854	30,615	
Normalized Net Income	197,736	(143,460)	(48,646)	(45,385)	
Norm. Net Cash	269,070	(67,460)	27,354	30,615	

***NOTE - Professional Fees includes: \$40K/yr. onward for Emergency Management; \$5K for AGM speaker; \$25K for Cost Study; \$8K for hatchery audit; \$15K for Financial Audit; \$60K for legal fees; \$15K for value chain engagement session; \$15K for Strategic Plan facilitation; \$5K for Western strategy summit; and \$70K for ILWG Public Trust Project Phase III (offset by \$68K CAP Grant received in 2021)