

**Alberta Chicken Producers**
**2022-23**
**EXPENSES**

	2020-21 Actual	2021-22 Budget	2021-22 Projection	2022-23 Budget	Notes
Per Diems - Board Members	173,211	176,500	188,700	195,300	Based on estimated number of meetings in 2023 and update to the CFC Per Diem rate
Benefits - Board Members	9,401	7,700	9,700	10,100	**
Salaries - Mgr & Staff	666,267	719,000	710,000	801,300	Reflects cost of living increase as per ACP Policy and replacement of project coordinator with full time staff position in 2023; position was put on hold between 2020-22 due to
Benefits - Mgr & Staff RRSPs	76,290	95,720	95,720	105,000	**
Benefits - Medical	51,952	54,976	61,000	71,000	**
Contract labour	42,511	46,700	46,700	48,600	**
Professional Fees***	290,948	265,000	255,000	260,000	See note below
Learning & Devp	33,943	40,000	41,500	50,000	Includes Board Coaching & Development for 2023 and training for Directors and staff
Mileage	26,966	48,900	40,000	45,780	Based on estimated meetings in 2023 Assumes vehicle travel returns to more normal frequency as we recover from COVID-19 and mileage rate increases in 2022
Hotel	13,585	41,000	32,000	40,230	Based on estimated meetings in 2023
Travel	22,293	38,000	27,000	37,000	Based on estimated meetings in 2023
Meals	28,529	61,000	40,000	50,000	Based on estimated meetings in 2023; assumes meetings are in an in-person format throughout 2023
Public Relations	201,695	219,000	219,000	234,800	See Appendix 2; incl. \$26K for volunteers Honoraria & AGM Prizes for volunteers
Corporate Social Responsibility	39,153	50,000	50,000	50,000	See Appendix 3
Grants (Research)	78,836	145,000	145,000	145,000	Based on restructured funding for PIP (Poultry Innovation Partnership - the "re-vitalized" Poultry Research Centre) and funding for research projects
Dues & Registrations & Subscr.	33,728	67,000	67,000	70,000	Includes: Dues/Memberships for ILWG, CAP and AgSafe; Subscriptions to Canadian Poultry Magazine, Adobe Software
Diagnostic Expense	272,663	214,400	214,400	214,400	Transition to non-profit diagnostic lab at the University of Calgary took place April 1, 2021; 3-year funding agreement in place to March 30, 2024
Printing	4,606	18,000	18,000	16,500	
Supplies	61,551	48,000	48,000	48,000	
Courier & Postage	6,375	7,500	3,250	3,250	
Rental	34,579	32,500	32,500	32,500	Includes lease of photocopier and rentals for meetings
Taxes & Licenses	38,904	42,000	45,000	48,000	Forecasted 6% increase in City taxes in 2023
Condo Fees	19,259	20,000	20,000	20,000	
Insurance	8,971	13,000	11,500	12,000	**
Repair & Maintenance	15,127	18,000	18,000	18,000	
Web, Internet & Computers	20,469	35,000	35,000	35,000	Relates to maintenance of ACP's website, server, computer hardware and software
Grower Program Maintenance*	175,400	204,500	204,500	210,000	Costs for maintenance of Grower Program for AB and SK increase 2.5% annually; true cost to ACP with revenue from SK = \$135K
Telephone & Utilities	30,071	25,000	30,000	31,100	**
Interest & Bank Charges	9,816	6,400	6,400	6,600	Includes payroll services and banking fees
Amortization Expense	65,098	76,000	76,000	63,000	
Bad Debts	-	-	-	-	
Gain or Loss on Assets	-	-	-	-	
Miscellaneous	-	-	600,000	-	
Refund of Levies Paid	-	-	229,690	-	
	-	-	-	-	
<b>Total Expenses</b>	<b>2,552,198</b>	<b>2,835,796</b>	<b>3,620,560</b>	<b>2,972,460</b>	
<b>Normalized Expenses</b>	<b>2,486,650</b>	<b>2,767,796</b>	<b>2,704,870</b>	<b>2,972,460</b>	Backing out Refund of Levies and HPAI Bridge Funding in 2022
	-	-	-	-	
<b>Net Income</b>	<b>137,134</b>	<b>(45,149)</b>	<b>(835,636)</b>	<b>(74,755)</b>	
Net Cash	202,232	30,851	(759,636)	(11,755)	
<b>Normalized Net Income</b>	<b>137,134</b>	<b>(45,149)</b>	<b>(3,446)</b>	<b>(74,755)</b>	
Norm. Net Cash	202,232	30,851	72,554	(11,755)	

\*\*\*NOTE - Professional Fees includes: Emergency Management, Consumer Study, AI Insurance Actuarial Assessment; Feed cost data reporting; AGM speaker; Hatchery audit, Financial Audit; Legal fees; Strategic Plan facilitation; Facilitated value chain engagement session; and Western strategy summit.